

COLLABORATION TOOLS

# Enable SMS for Cisco UC-One



Cisco UC-One is one of the many Cisco collaboration tools serving over 300 million users worldwide. Message Exchange from Telestax extends unified messaging to individuals residing outside of the UC-One platform.

Studies have shown that customers and internal employees are often switching to, or prefer, SMS for business communications. According to a 2019 Harvard Business Review survey, 68 percent of companies expect advanced messaging applications to play an important role in improving consumer marketing and customer engagement.<sup>1</sup>

Unfortunately, UC-One requires employees to break out of the system and use an unconnected device. For example, a sales person wishing to text a prospect will have to use their private mobile device to have the exchange – unless the system is SMS enabled to allow texts to flow beyond its walls. With Message Exchange, Cisco UC-One is fully SMS-enabled.



With more than

9 in 10 millennials now owning smartphones and nearly

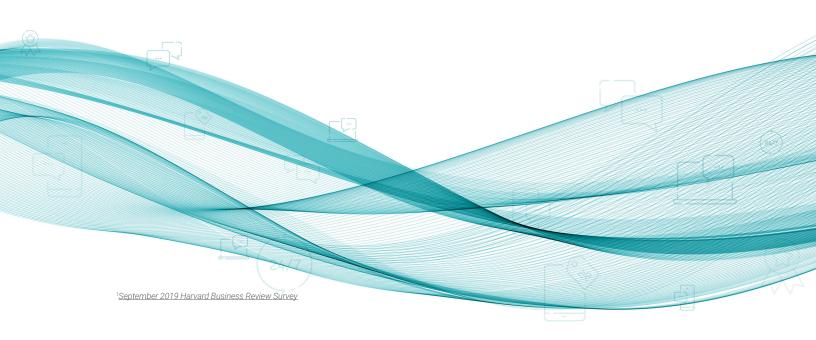
20%

of those users accessing the internet exclusively with smartphones, SMS becomes a critical way to do business.

-Pew Research Center, 2019



Telestax is proud to provide key capabilities to Cisco for business communications and collaboration.



#### MESSAGE EXCHANGE FOR CISCO UC-ONE FEATURES



Rich API Set

Add domains, certificates, and whitelists while leveraging advanced searching and reporting via the API



#### Intuitive Console

Eliminate the learning curve with an easy to use, self-service portal for efficient reporting, management, and search queries



# Mapping Management

Manage multiple enterprises with mapping architecture that allows for easy provisioning and usage billing



BYO

Benefit from the option to bring your own carrier, giving providers a choice to use their own SMS-enabled numbers.

With Message Exchange, UC-One users can take advantage of SMS capabilities within the same client. This eliminates the need to send SMS to contacts (internal or external) from a personal cell phone or third-party application.

#### **UC-One with SMS Enablement Benefits Teams**

Companies gain immediate advantages across collaboration teams by adding SMS functionality into their UC-One platform. For example:



## **Consumers**

Get immediate information
Receive timely offers
Gain appointment reminders
Learn about new products
Access support



## **IT/Operations**

Store messages within company network

Reduce platforms to manage

Track/trace conversations as necessary

Provide two-factor authentication



#### **Customer Support**

Improve response rates

Use one platform for email, SMS, voice

Separate business from personal SMS

One platform to learn

Track conversation history

#### **UC-One SMS in Action**

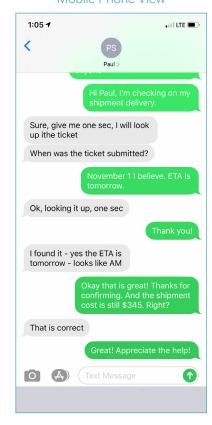
With UC-One the ability to send an SMS to a customer or prospect is seamless and easy for both parties. The following screen capture depicts a conversation between the customer and the employee. In this example, the customer inquires about the status of a delivery and sends a text message to their vendor directly. The text message appears within the employee's UC-One client just as any communication would appear.

#### a 🗅 📾 🛨 AS Acme Supplier All Message Ø You Today 1:42 PM I just sent it A Ask BAM 16128659393@restcomm.com Today, 1:43 PM Thx trying to get in AS Acme Supplier 16128659393@restcomm.com Today, 1:44 PM Looks like I'm in but I can't hear anyone TS Titan Suppliers 16128659393@restcomm.com Today, 1:51 PN Hi Paul, I'm checking on my shipment delivery. You Today, 1:55 PM Sure, give me one sec, I will look up ithe ticket When was the ticket submitted? Acme Supplier Today, 1:56 PM November 1 I believe. ETA is tomorrow. Ok, looking it up, one sec Acme Supplier Today, 1:57 PM Thank you! You Today, 1:58 PM I found it - yes the ETA is tomorrow - looks like AM Acme Supplier Today, 1:58 PM Okay that is great! Thanks for confirming. shipment cost is still \$345. Right? You Today, 2:00 PM That is correct Acme Supplier Today, 2:05 PM Great! Appreciate the help! No problem - any time 0

UC-One Client View

Employee's UC-One client receiving a message from a customer asking about the status of their shipment.

#### Mobile Phone View



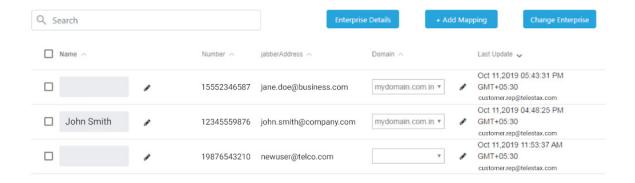
Customers can quickly and easily interact with vendors via text message.

SMS enabling the UC-One platform eliminates the need for the employee to have to switch applications or device in order to respond to the customer. The employee also benefits from having their SMS conversation with the customer saved alongside all other account-related conversations. This ability to look up, or review previous conversations makes following up easier and leads to a more personalized and relevant customer experience.

Thanks to SMS enablement from Telestax, critical conversations for Cisco UC-One are now tracked and kept secure on internal company networks. No changes in the endpoint software, retraining, or other large and expensive forklift upgrades are required.

# **Get Set Up in Minutes**

The intuitive console allows you to map individual user phone numbers to their associated email address or UC-One ID.



With Message Exchange, sales teams can communicate with customers via their preferred method, while taking advantage of the security of UC-One.

# Begin enabling SMS capabilities in UC-One for your enterprise customers today.

To get set up, contact us at info@telestax.com.



CPaaS Enablement and Cloud Apps for Global Communications

www.telestax.com